

## AZ Insider: If you Buy this \$1.25 Million Home - Tesla Included!

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Thursday, 19 February 2015 11:56 - Last Updated Thursday, 19 February 2015 13:49

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Kathy Shayna Shocket has the inside scoop on the stories that make headlines.



Kathy's got the details and PHOTOS of what's driving this offer.

Yes, the seller of this 3,593 sq. foot Phoenix home in an upscale gated community is now throwing in not only all the furniture, but a 2014 Tesla that he's owned for 6 months. That's for a full price offer of the \$1.25 million until the end of February 2015.

The idea started at an open house which realtor **Christine Espinoza** of **HomeSmart** Realty Arizona was hosting for the Phoenix property. "Does the car come with the house," one of the attendees joking asked, as one of the guests was admiring the 2014 Tesla in the garage.

So, Christine Espinoza and the homeowner decided to capitalize on that with some creative marketing. Especially since the condition of the home was already a plus and the homeowner will be downsizing to a new home.



The 4 bedroom, 3 1/2 bath home has a stunning backyard that includes fountains, a pergola, spa and fireplace. And remember, the furniture in



the dining room above is also included in the full price deal.

The property at **2953 N. Manor Drive West** is tucked away in a quiet gated community of 56 homes off of Osborn and Thomas streets. The home also a wine bar and the owner did \$500,000 of renovations. And check out this walk in closet!

Stay tuned.



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