

Arizona Foothills Features Happy Couples

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1. **Identify the problem:** The first step is to identify the problem or issue that needs to be solved. In this case, the problem is that the company's sales are declining, and the management team is looking for ways to improve sales performance.

2. **Analyze the problem:** The next step is to analyze the problem and identify the causes. This involves gathering data, conducting research, and identifying the factors that are contributing to the decline in sales.

3. **Develop a solution:** Once the causes of the problem have been identified, the next step is to develop a solution. This involves brainstorming ideas, evaluating options, and selecting the most effective solution.

4. **Implement the solution:** The final step is to implement the solution. This involves putting the solution into action, monitoring progress, and making adjustments as needed.

5. **Evaluate the results:** The final step is to evaluate the results of the solution. This involves measuring the impact of the solution on sales performance and determining whether the solution has been effective.